

Liss & Marion, P.C.

NEWS



RICKY L. LISS



GEORGE MARION

Our firm will handle all of your legal needs, including:

- Auto Accidents
- Fall-Downs
- Medical Malpractice
- Dog Bites
- Product Injuries
- Social Security
- Workers' Compensation
- Brain and Spinal Cord Injuries
- Other Serious Injuries

We can also assist you with wills and estate plans, family law, real estate, criminal defense, business law or other matters.

FREE CONSULTATION
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2.7 MILLION DOLLAR RECOVERY: A CASE STUDY IN HOW GOOD LAWYERS MAXIMIZE VALUE FOR CLIENTS

How does a lawyer enhance the value of a case and increase the recovery for a client? A lawyer's hard work, creativity and aggressive representation often lead to greater compensation for a client.

Liss & Marion represented a young woman who was involved in a horrible collision with a tractor trailer in rural Pennsylvania. The woman suffered orthopedic injuries involving fractures of multiple bones. She eventually made a good recovery and returned to work. Before filing a lawsuit, the defendant trucking company offered the sum of \$150,000 to settle. At that time, a mediator recommended a settlement "in the range of 1 million dollars" but defendant refused to increase its offer. Just before trial, the defendant requested a second Mediation Hearing at which time the parties agreed to settle for a total of 2.7 million dollars.

In order to obtain such a successful settlement, and to enhance the ultimate recovery for its client, Liss & Marion focused on some of the following issues:

1. The attorneys immediately obtained the truck's Event Data Recorder, also known as the "black box" which recorded the truck's speed, braking, and other information.
2. Venue laws determine the location of the court where the trial may take place. The accident occurred in rural Pennsylvania, the trucking company was located out of state, and the parties resided in the suburbs. Nevertheless, Liss & Marion argued that the trucking company regularly conducted business in Philadelphia and filed the lawsuit in Philadelphia. The defendant aggressively fought to transfer venue to a less favorable county for accident victims but Liss & Marion prevailed against multiple challenges.
3. Liss & Marion proved that the truck driver was reckless by obtaining eyewitness statements, retaining an accident reconstruction expert, and creating an animated video re-enactment of the collision. Based upon the truck's "black box" data, the video recreated the accident scene from the viewpoint of all parties and proved that the truck driver was 100% at fault.
4. Through its extensive investigation, Liss & Marion established that the trucking company failed to properly screen the driver's experience and comply with its own hiring practices, supervision and training procedures. By asserting a claim for punitive damages, Liss & Marion increased pressure on the trucking company to settle for a much greater amount.
5. Finally, Liss & Marion retained various experts to render opinions concerning the nature of the woman's injuries, including her post-traumatic stress disorder and psychological condition. The experts discussed her future prognosis and how the injuries could affect her for the rest of her life.

Liss & Marion applies the same principles, skills, and expertise in all cases. Our firm works as a team to maximize compensation for all clients and to protect their legal rights in each and every case.